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POTASH & PHOSPHATE INSTITUTE

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For Immediate Release
PRESS RELEASE

E--261
November 1983

POTASH SALES
JULY - SEPTEMBER 1983

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 3,947,695 tons of product containing an equivalent 2,353,929 tons K_2O during the per od July-September 1983 according to the Potash & Phosphate Institute. This was an increase of 24% over the preceding July-September period.

EXPORTS to other countries were 740,159 tons K_2O, an increase of 14%.

TOTAL AGRICULTURAL SALES (including exports) were 2,266,500 tons K_2O, an increase of 26%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,453,314 tons K_2O, an increase of about 36%. In addition, 105,767 tons K_2O were imported into the United States from Asia and Europe.

AGRICULTURAL SALES IN CANADA amounted to 76,018 tons K_2O, a decrease of 13%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 87,429 tons K_2O, a decrease of 9%.

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POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS

E--261

(Short Tons K_2O)

	July-September 1983	July-September 1982
AGRICULTURAL		
UNITED STATES		
Standard Muriate	83,194	129,151
Coarse Muriate	819,853	549,838
Granular Muriate	391,588	289,261
Soluble Muriate	128,271	73,965
Sulphates	30,408	28,367
*TOTAL UNITED STATES	1,453,314	1,070,582
CANADA		
Standard Muriate	1,309	462
Coarse Muriate	63,874	54,090
Granular Muriate	9,298	27,785
Soluble Muriate	1,040	4,164
Sulphates	497	1,362
*TOTAL CANADA	76,018	87,863
**EXPORTS		
Standard Muriate	434,540	352,662
Coarse Muriate	74,869	61,416
Granular Muriate	154,917	170,190
Soluble Muriate	49,526	27,630
Sulphates	23,316	29,627
TOTAL EXPORTS	737,168	641,525
TOTAL AGRICULTURAL	2,266,500	1,799,970
NON-AGRICULTURAL		
UNITED STATES		
Muriate	41,950	56,308
Soluble Muriate	35,464	26,447
Sulphates	876	840
TOTAL UNITED STATES	78,290	83,595
CANADA		
Muriate	3,871	2,021
Soluble Muriate	2,189	1,575
Sulphates	88	19
TOTAL CANADA	6,148	3,615
**EXPORTS		
Muriate	2,762	2,018
Soluble Muriate	-	6,513
Sulphates	229	156
TOTAL EXPORTS	2,991	8,687
TOTAL NON-AGRICULTURAL	87,429	95,897
GRAND TOTAL	2,353,929	1,895,867
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	104,084	70,566
Sulphates	1,683	-
TOTAL IMPORTS	105,767	70,566

* Does not include imports from overseas
** Canadian and U.S. sales to countries other than the U.S. and Canada

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E--262
February 1984

POTASH SALES
CALENDAR YEAR 1983

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during calendar year 1983 were 15,028,458 tons of product containing an equivalent 8,873,386 tons K_2O according to the Potash & Phosphate Institute. This was an increase of 18% from the preceding calendar year.

EXPORTS to other countries were 2,600,240 tons K_2O, an increase of 12%.

TOTAL AGRICULTURAL SALES (including exports) were 8,464,706 tons K_2O, an increase of 20%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 5,477,462 tons K_2O, an increase of 21%. In addition, 542,275 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 433,188 tons K_2O, an increase of about 43%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 408,680 tons K_2O, a decrease of 5%.

OCTOBER-DECEMBER 1983

TOTAL SALES for all purposes (including exports) were 2,456,647 tons K_2O during the period October-December 1983. This was an increase of 49% from the preceding October-December period.

EXPORTS to other countries were 715,050 tons K_2O, an increase of 47%.

TOTAL AGRICULTURAL SALES (including exports) were 2,331,277 tons K_2O, an increase of 50%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,504,824 tons K_2O, an increase of 48%.

AGRICULTURAL SALES IN CANADA amounted to 132,771 tons K_2O, an increase of 91%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 125,370 tons K_2O, an increase of more than 22%.

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POTASH & PHOSPHATE INSTITUTE E--262

POTASH SALES BY NORTH AMERICAN PRODUCERS

CALENDAR YEAR AND FOURTH QUARTER 1983 AND 1982

AGRICULTURAL	CALENDAR YR. 1983	CALENDAR YR. 1982	OCT-DEC 1983	OCT-DEC 1982
UNITED STATES				
Standard Muriate	439,933	621,084	127,227	196,959
Coarse Muriate	2,647,874	1,928,832	759,821	373,603
Granular Muriate	1,689,715	1,363,079	445,085	309,915
Soluble Muriate	497,239	393,813	110,877	71,748
Sulphates	202,701	206,750	61,814	60,771
*TOTAL UNITED STATES	5,477,462	4,513,558	1,504,824	1,012,996
CANADA				
Standard Muriate	3,447	2,940	863	839
Coarse Muriate	301,394	181,539	82,833	52,605
Granular Muriate	95,951	91,641	34,157	7,046
Soluble Muriate	5,012	7,891	698	733
Sulphates	27,384	19,652	14,220	8,245
TOTAL CANADA	433,188	303,663	132,771	69,468
**EXPORTS				
Standard Muriate	1,789,687	1,506,746	485,743	301,662
Coarse Muriate	227,723	202,257	61,178	47,015
Granular Muriate	343,454	367,147	112,786	71,834
Soluble Muriate	112,681	83,154	20,443	23,199
Sulphates	80,511	95,852	13,532	23,948
TOTAL EXPORTS	2,554,056	2,255,156	693,682	467,658
TOTAL AGRICULTURAL	8,464,706	7,072,377	2,331,277	1,550,122
NON-AGRICULTURAL				
UNITED STATES				
Muriate	214,718	231,152	67,348	47,368
Soluble Muriate	125,361	117,255	30,291	29,713
Sulphates	3,650	3,072	981	606
TOTAL UNITED STATES	343,729	351,479	98,620	77,687
CANADA				
Muriate	12,264	10,192	3,236	3,255
Soluble Muriate	6,233	6,507	2,085	1,799
Sulphates	270	130	61	99
TOTAL CANADA	18,767	16,829	5,382	5,153
**EXPORTS				
Muriate	9,280	7,759	1,970	1,784
Soluble Muriate	36,231	55,689	19,191	17,563
Sulphates	673	628	207	210
TOTAL EXPORTS	46,184	64,076	21,368	19,557
TOTAL NON-AGRICULTURAL	408,680	432,384	125,370	102,397
GRAND TOTAL	8,873,386	7,504,761	2,456,647	1,652,519
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	516,646	359,732	129,541	77,708
Sulphate of Potash	25,629	6,902	12,775	-
TOTAL IMPORTS	542,275	366,634	142,316	77,708

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

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For Immediate Release
PRESS RELEASE

E--263
May 1984

POTASH SALES
JANUARY-MARCH 1984

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the period January-March 1984 were 3,998,818 tons of product containing an equivalent 2,337,492 tons K_2O according to the Potash & Phosphate Institute.

This was an increase of about 21% over the preceding January-March period.

EXPORTS to other countries were 847,593 tons K_2O, an increase of 46%.

TOTAL AGRICULTURAL SALES (including exports) were 2,229,766 tons K_2O an increase of more than 21%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,297,458 tons K_2O, also an increase of 10%. In addition, 249,697 tons K_2O were imported into the U. S. from overseas.

AGRICULTURAL SALES IN CANADA amounted to 100,786 tons K_2O, an increase of 12%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 107,726 tons K_2O, an increase of about 12%.

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POTASH SALES BY NORTH AMERICAN PRODUCERS
JANUARY-MARCH QUARTER 1984 AND 1983

E--263

	Jan-March 1984	Jan-March 1983
AGRICULTURAL		
UNITED STATES		
Standard Muriate	144,605	128,363
Coarse Muriate	541,199	484,148
Granular Muriate	412,025	379,823
Soluble Muriate	141,193	127,373
Sulphates	58,436	61,518
*TOTAL UNITED STATES	1,297,458	1,181,225
CANADA		
Standard Muriate	242	172
Coarse Muriate	64,341	68,052
Granular Muriate	34,139	13,155
Soluble Muriate	857	1,553
Sulphates	1,207	7,212
*TOTAL CANADA	100,786	90,144
**EXPORTS		
Standard Muriate	622,339	455,627
Coarse Muriate	68,136	42,467
Granular Muriate	93,387	32,876
Soluble Muriate	23,859	21,896
Sulphates	23,801	17,449
TOTAL EXPORTS	831,522	570,315
TOTAL AGRICULTURAL	2,229,766	1,841,684
NON-AGRICULTURAL		
UNITED STATES		
Muriate	60,790	53,266
Soluble Muriate	23,238	29,044
Sulphates	1,141	742
TOTAL UNITED STATES	85,169	83,052
CANADA		
Muriate	3,645	2,703
Soluble Muriate	2,792	886
Sulphates	49	13
TOTAL CANADA	6,486	3,602
**EXPORTS		
Muriate	1,847	2,464
Soluble Muriate	14,120	7,068
Sulphates	104	52
TOTAL EXPORTS	16,071	9,584
TOTAL NON-AGRICULTURAL	107,726	96,238
GRAND TOTAL	2,337,492	1,937,922
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	236,693	118,849
Sulphates	13,004	8,941
TOTAL IMPORTS	249,697	127,790

* Does not include imports from overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

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E-264
August 1984

POTASH SALES
FERTILIZER YEAR 1983-84 and APR-JUNE 1984

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the fertilizer year 1983-84 were 16,227,398 tons of product containing an equivalent 9,573,403 tons K_2O according to the Potash & Phosphate Institute. This was an increase of almost 26% over the preceding fertilizer year.

EXPORTS to other countries were 3,177,394 tons K_2O, an increase of 39%.

TOTAL AGRICULTURAL SALES (including exports) were 9,118,634 tons K_2O, an increase of 26%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 5,577,261 tons K_2O, an increase of 21% over the previous fertilizer year. In addition, 569,652 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 426,676 tons K_2O, an increase of 12%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 454,769 tons K_2O, an increase of 15%.

APRIL-JUNE 1984

TOTAL SALES for all purposes (including exports) were 2,425,335 tons K_2O during the period April-June 1984. This was an increase of 14% over the preceding April-June period.

EXPORTS to other countries were 874,592 tons K_2O, an increase of 55%.

TOTAL AGRICULTURAL SALES (including exports) were 2,291,091 tons K_2O, an increase of over 13%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,321,665 tons K_2O, a decrease of 1%. In addition, 71,872 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 117,101 tons K_2O, a decrease of 13%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 134,244 tons K_2O, an increase of 35%.

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POTASH SALES BY NORTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER

AGRICULTURAL	FERTILIZER YR. 1983-84	FERTILIZER YR. 1982-83	APR-JUNE 1984	APR-JUNE 1983
UNITED STATES				
Standard Muriate	467,695	555,622	112,669	101,149
Coarse Muriate	2,653,442	1,991,641	532,569	584,052
Granular Muriate	1,716,824	1,452,218	468,126	473,219
Soluble Muriate	540,769	403,804	160,428	130,718
Sulphates	198,531	199,617	47,873	48,961
*TOTAL UNITED STATES	5,577,261	4,602,902	1,321,665	1,338,099
CANADA				
Standard Muriate	4,223	2,576	1,809	1,103
Coarse Muriate	254,351	261,382	43,303	86,635
Granular Muriate	143,128	87,327	65,534	39,341
Soluble Muriate	5,583	8,171	2,988	1,721
Sulphates	19,391	22,274	3,467	5,455
*TOTAL CANADA	426,676	381,730	117,101	134,255
**EXPORTS				
Standard Muriate	2,128,202	1,523,728	585,580	413,777
Coarse Muriate	280,322	200,107	76,139	49,209
Granular Muriate	486,881	317,775	125,791	42,875
Soluble Muriate	130,130	93,541	36,302	20,816
Sulphates	89,162	97,238	28,513	26,214
TOTAL EXPORTS	3,114,697	2,232,389	852,325	552,891
TOTAL AGRICULTURAL	9,118,634	7,217,021	2,291,091	2,025,245
NON-AGRICULTURAL				
UNITED STATES				
Muriate	235,642	209,096	65,554	52,154
Soluble Muriate	128,576	115,766	39,583	30,562
Sulphates	4,081	3,239	1,083	1,051
TOTAL UNITED STATES	368,299	328,101	106,220	83,767
CANADA				
Muriate	13,962	10,433	3,210	2,454
Soluble Muriate	9,449	5,333	2,383	1,073
Sulphates	362	239	164	108
TOTAL CANADA	23,773	16,005	5,757	3,635
**EXPORTS				
Muriate	9,350	8,350	2,771	2,084
Soluble Muriate	52,342	41,116	19,031	9,972
Sulphates	1,005	603	465	185
TOTAL EXPORTS	62,697	50,069	22,267	12,241
TOTAL NON-AGRICULTURAL	454,769	394,175	134,244	99,643
GRAND TOTAL	9,573,403	7,611,196	2,425,335	2,124,888
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	541,074	431,295	70,756	164,172
Sulphates	28,578	13,933	1,116	2,230
TOTAL IMPORTS	569,652	445,228	71,872	166,402

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada